

All Crane Sales & Equipment Pty Ltd
Peter Shelton
PO Box 3178
Bracken Ridge QLD 4017

12 October 2015

Peter,

I would like to take a moment to thank you for your outstanding work on consigning our Used ATF90G-4 2011 All Terrain Crane. Selling a crane is a huge challenge, which we found to be terribly time consuming and frustrating. Arranging for prospective buyers to view the crane takes us away from "getting on with the job". Poor communications i.e. interested parties not turning up for appointments or rescheduling at the last moment, was exasperating to say the least. Your team was always ahead of the game and managed to sell our crane in a timely manner with little to no disruption to our workload.

Your extensive knowledge of cranes, the industry and what's going on now and in the future, was demonstrated to us by how fast you sold our machine, organised any modifications and processed the paperwork.

Buyers offer their lowest bid first, the toing and froing to get an interested party to an agreeable price is something we just didn't have the inclination or skill to do. At the end of the day leaving it in your hands, knowing that you, with your understanding of the crane's specifications/capabilities, would negotiate us the price we wanted, and then taking care of the paperwork, was invaluable!

I was also very pleased with the quality of communication we received. You kept us in the loop on the offers and comments made on the crane, which assured us you were always on the ball and actively selling our machine. Your team, at no time left us thinking that you were sitting on your hands waiting for the buyers to come to you.

I am happy to recommend you and your team at All Cranes to anyone in the future if I should be contacted.

Sincerely,



Darren McGee
Managing Director
Queensland Panel Installations