

All Crane Sales Makes Buying Easy for Hanchard Cranes

Mike Hanchard of Hanchard Cranes is one of the most respected identities in the crane industry. The Brisbane based crane hire company may not be the biggest, but Mike Hanchard has endured the decades, by striving to be the best.

Durable businesses do well because they have great suppliers supporting them, and Hanchard Cranes is no different.

Over a period of 30 years or more, Mike Hanchard has enjoyed an exceptional business relationship with Peter Shelton, the principal of All Crane Sales and Equipment..

“I first met Peter Shelton when he was working at Franna,” Mike Hanchard said.

“Then I followed him from Franna to James Equipment then Tadano and now All Crane Sales and Equipment.”



“Through All Cranes Sales and Equipment, I’ve been buying a number of cranes, the most recent ones shipped in from overseas. Not only has Peter Shelton sourced these 16t city class cranes but he’s delivered them to my doorstep ready for work.”

The 16t Tadano Crevo 160 rough terrain crane is a compact, self-contained model which excels on tight work sites. It can lift a maximum of 16 tonnes at 6.5m and has a maximum boom length of 27.5 m plus 3.8m jib. With both of these cranes in the fleet, Mike Hanchard was able to retire two rough terrain cranes which he rated as inferior.

Sourcing a crane overseas is only part of the service offered by Peter Shelton at All Crane Sales and Equipment. The full suite of services on offer made the purchase all the more appealing to Mike Hanchard.

“Peter looked after all the shipping, customs and the workshop modifications required to get the cranes compliant with Australian standards,” Mike Hanchard said.

“The crane was delivered to our yard in Brisbane complete with registration plates attached and ready for work. We didn’t have to lift a finger. Everything that had to be carried out was done by Peter Shelton.”

“I’m very pleased with the service Peter provides and we’re very pleased with the cranes that he supplies. He does exactly what he says, and he definitely knows cranes and the crane industry.”

“I couldn’t recommend him highly enough. It’s hard to find anyone else like him.”

All Crane Sales and Equipment is a Brisbane based used crane business which buys and sells cranes all over Australia and internationally. The company is 100% customer focussed

and boasts decades of experience in the crane industry. Peter and Todd Shelton provide personalised customer service.

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